

# INSURANCE, ASSOCIATE IN ARTS



College(s): DA, HW, KK, MX, OH, TR, WR

Program Code: 0210

## Pathway

This program prepares students to provide insurance and risk management service to people, businesses and other organizations. If you study insurance, you'll learn about helping companies create safe working conditions, as well as other aspects of risk management. Students in this pathway will learn sales, communications, record management, and more.

This is an **example course sequence** for students interested in earning an Associate in Arts (AA) degree. It does not represent a contract, nor does it guarantee course availability. One course will satisfy the Human Diversity (HD) requirement, and is labeled with an (HD) in the sequence below. Following this pathway will help you get your associate degree, which will increase your chances of transfer to Bachelor's-level programs of study. Choose Illinois Articulation Initiative (IAI) courses to fulfill general education requirements whenever possible. Visit [www.itransfer.org](http://www.itransfer.org) (<http://www.itransfer.org>) and speak with your college advisor to learn more about IAI.

## Semester-by-Semester Program Plan for Full-Time Students

All plans can be modified to fit the needs of part-time students by adding more semesters.

| Semester 1  |                                      | Hours |
|-------------|--------------------------------------|-------|
| ENGLISH 101 | Composition <sup>1</sup>             | 3     |
| MATH 125    | Introductory Statistics <sup>1</sup> | 4     |
| PHIL 105    | Logic <sup>1</sup>                   | 3     |

|                                                         |                                                                        |    |
|---------------------------------------------------------|------------------------------------------------------------------------|----|
| BUSINES 221                                             | Insurance <sup>2</sup>                                                 | 3  |
| Fine Arts course <sup>1</sup>                           |                                                                        | 3  |
| Hours                                                   |                                                                        | 16 |
| <b>Semester 2</b>                                       |                                                                        |    |
| ENGLISH 102                                             | Composition <sup>1</sup>                                               | 3  |
| SPEECH 101                                              | Fundamentals of Speech Communication <sup>1</sup>                      | 3  |
| BUSINES 281                                             | Corporate Organizations: Understanding Business Processes <sup>2</sup> | 3  |
| Life Sciences course <sup>1</sup>                       |                                                                        | 4  |
| ECON 201                                                | Principles Of Economics I <sup>1</sup>                                 | 3  |
| Hours                                                   |                                                                        | 16 |
| <b>Semester 3</b>                                       |                                                                        |    |
| Social and Behavioral Sciences course (HD) <sup>1</sup> |                                                                        | 3  |
| CIS 299                                                 | Special Topic Comp Info Sys (Adv. Spreadsheet/PPT) <sup>2</sup>        | 4  |
| BUSINES 284                                             | Business Communications <sup>2</sup>                                   | 3  |
| BUSINES 181                                             | Financial Accounting <sup>2</sup>                                      | 4  |
| ECON 202                                                | Principles Of Economics II <sup>1</sup>                                | 3  |
| Hours                                                   |                                                                        | 17 |
| <b>Semester 4</b>                                       |                                                                        |    |
| BUSINES 182                                             | Managerial Accounting <sup>2</sup>                                     | 4  |
| Physical Sciences course <sup>1</sup>                   |                                                                        | 3  |
| BUSINES 237                                             | Selling <sup>2</sup>                                                   | 3  |
| PHIL 107                                                | Ethics <sup>1</sup>                                                    | 3  |
| Hours                                                   |                                                                        | 13 |
| Total Hours                                             |                                                                        | 62 |

<sup>1</sup>

General Education Requirement

<sup>2</sup>

Pathway Elective

Choose your courses with your College Advisor.