

MUSIC BUSINESS, BASIC CERTIFICATE



College(s): HW

Program Code: 0093

The Basic Certificate program in Music Business prepares students for the study of the techniques and standards needed for a career as a manager, publisher, professional musician, or agent. Completion of the Music Business program can lead to employment with such businesses as recording companies, management firms, publishing companies, music festivals, or music production companies. Practical experience within the music industry is included. The field is highly competitive, but employment opportunities are expanding rapidly.

Program Requirements

Code	Title	Hours
Required Program Core		
BUSINES 111	Introduction To Business	3
BUSINES 231	Marketing	3
MUSIC 102	Music Theory I	3
MUSIC 105	Group Piano I	2
MUSIC 111	Aural & Keyboard Skills I	2
MUSIC 120	Introduction to Music Business	3
MUSIC 221	Music Literature & History	3
MUSIC 225	Individual Project	2
Total Hours		21

Pathway

This is an **example course sequence** for students interested in pursuing Music Business. It does not represent a contract, nor does it guarantee course availability. If this pathway is followed as outlined, you will earn a Basic Certificate (BC). The BC program in Music Business prepares students for the study of the techniques and standards needed for a career as a manager, publisher, professional musician, or agent. Completion of the Music Business program can lead to employment with such businesses as recording companies, management firms, publishing

companies, music festivals, or music production companies. Practical experience within the music industry is included. The field is highly competitive, but employment opportunities are expanding rapidly.

Semester-by-Semester Program Plan for Full-Time Students

All plans can be modified to fit the needs of part-time students by adding more semesters.

Course	Title	Hours
Semester 1		
BUSINES 111	Introduction To Business	3
MUSIC 101	Fundamentals of Music Theory	3
MUSIC 105	Group Piano I	2
MUSIC 120	Introduction to Music Business	3
Hours		11
Semester 2		
BUSINES 231	Marketing	3
MUSIC 102	Music Theory I	3
MUSIC 111	Aural & Keyboard Skills I	2
MUSIC 221	Music Literature & History	3
MUSIC 225	Individual Project	2
Hours		13
Total Hours		24

Careers

This program can prepare students for the jobs listed below. Click on each one to learn more, including average earnings, annual job openings, and how much education people in that field have. For additional guidance and resources on career options, current City Colleges students and alumni can contact the Career Services Office (<https://www.ccc.edu/departments/Pages/Career-Services.aspx>).

Musicians and Singers

Job Description

Play one or more musical instruments or sing. May perform on stage, for broadcasting, or for sound or video recording.

Salary Based on Experience Level

Take a look at the average hourly/annual earnings for this career in Cook County

Emsi earnings figures are based on OES data from the BLS and include base rate, cost of living allowances, guaranteed pay, hazardous-duty pay, incentive pay (including commissions and bonuses), on-call pay, and tips.

Annual Wages

Entry-Level 10 th Percentile	\$17,630
Median 50 th Percentile	\$74,047
Senior-Level 90 th Percentile	\$204,109

Hourly Wages

Entry-Level 10 th Percentile	\$8
Median 50 th Percentile	\$36
Senior-Level 90 th Percentile	\$98

Annual Job Openings

356 annual openings in Cook County

National Education Attainment

Here, you can see the level of education that people in this career complete.

Degree Program	% of Jobs
A high school diploma or less	32.47%
A certificate	0.00%
Some college	26.40%
An Associate degree	0.00%
A Bachelor's degree	28.63%
A Master's or Professional degree	12.50%
A Doctoral degree or more	0.00%

41.13% continue their education beyond an associate degree

Music Directors and Composers

Job Description

Conduct, direct, plan, and lead instrumental or vocal performances by musical artists or groups, such as orchestras, bands, choirs, and glee clubs; or create original works of music.

Salary Based on Experience Level

Take a look at the average hourly/annual earnings for this career in Cook County

Emsi earnings figures are based on OES data from the BLS and include base rate, cost of living allowances, guaranteed pay, hazardous-duty pay, incentive pay (including commissions and bonuses), on-call pay, and tips.

Annual Wages

Entry-Level 10 th Percentile	\$16,043
Median 50 th Percentile	\$43,720
Senior-Level 90 th Percentile	\$107,155

Hourly Wages

Entry-Level 10 th Percentile	\$8
Median 50 th Percentile	\$21
Senior-Level 90 th Percentile	\$52

Annual Job Openings

90 annual openings in Cook County

National Education Attainment

Here, you can see the level of education that people in this career complete.

Degree Program	% of Jobs
A high school diploma or less	1.05%
A certificate	0.00%
Some college	0.30%
An Associate degree	6.86%
A Bachelor's degree	31.75%
A Master's or Professional degree	22.65%
A Doctoral degree or more	37.39%

91.79% continue their education beyond an associate degree